

CLOUD COST OPTIMIZATION

What to Avoid How We Avoid It






How It Works



 Category	 What to Avoid	 How We Avoid It
 Simplicity	An interface that's even more complicated than the built-in AWS billing console.	Our tool is designed to be as simple as possible. Our average customer saves 10% on their AWS bill in just 5 clicks.
 Automation	Having to go back and forth between the AWS billing console and the tool to make changes.	Our tool includes automation to select and execute fixes.
 Tool or Consulting?	The value proposition of "just write us a check; we promise we'll help."	We don't want to replace your cloud expert. We want to give them an additional tool in their toolbox to succeed and be more efficient.










How You Use It

 Category	 What to Avoid	 How We Avoid It
 Control	Tools (or consulting services masquerading as tools) that want unfettered access to your cloud accounts.	Since our tool is run by your cloud experts, you don't have to worry about outsiders having access to privileged information.
 Transparency	Unclear scope of how they intend to save costs.	Our tool is completely transparent about the levels of access it requires and the scripts it uses.






Risk



 Category	 What to Avoid	 How We Avoid It
 Risk of Downtime	The risk of taking down needed services by accident.	You're in complete control of what fixes are made, so you never have to worry about an outside cloud consultant causing a vital service to go down.
 Risk of Over-Committing	Inability to distinguish between short-term instances and long-term instances.	Our tool helps you manage your instances to fit your needs, with no attempts to cut costs by taking down needed services.
 Understanding Nuance	Inability to distinguish between idle instances and disaster instances.	You're in control, and your cloud expert wouldn't make that mistake.
 Migrating Services	Tools that suggest that you migrate from one cloud provider to another.	Our tool will never suggest migrating between cloud providers. Its goal is to optimize your services with your preferred provider.



Why Trust Our Tool?

 Category	 What to Avoid	 How We Avoid It
 Power User	Tools not built for power users.	We use our tool ourselves to reduce spend on our own 45,000 AWS accounts. It works because we need it to work.
 Real Impact	Tools that don't scale to your needs.	At the scale that we have tested our tools, you can be sure that it will make a consequential impact on your AWS bill.

Ready to Get Started?

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