



## MANAGE BILLING, PAYMENTS, COMPENSATION, POSITIONS AND CLIENT COMMISSION AGREEMENTS ACROSS ASSET CLASSES

IgniteTech's Firm58 solution helps capital markets increase revenue, reduce risk and improve operational efficiency.

The Firm58 trade operations platform helps manage billing, payments, compensation, positions and client commission agreements across asset classes, including equities, futures, options, foreign exchange and fixed income.

### TODAY'S CHALLENGE

Trading markets are facing margin pressure as volumes grow and commissions and other fees erode. Firms that aren't able to minimize trading costs are struggling, and the industry is experiencing consolidation. The most successful firms leverage large-scale data volumes and innovative technology to manage trading profit analysis intelligently.

### IMPROVE PROFITABILITY AND COMPLIANCE WITH POWERFUL INSIGHTS AND SECURE SYSTEMS

Firm58 provides the most reliable, automated and cost-effective solution to optimize trading profitability at any scale.

- Seamlessly integrate trading and client data sources
- Automatically rate every trade based on the needs of the business
- Provide automatic billing
- Assess profitability across asset classes and customers
- Incorporate compliance monitoring

- Daily visibility into revenue streams and shortening of the billing cycle, resulting in improved transparency, more satisfied customers and faster payments
- In-depth analytics drive better decision making, leading to increased profitability and the ability to verify monthly execution invoices
- Measure the effectiveness of specific regions, desks, traders and the profitability of each client
- Ability to automate accounting processes for soft dollar programs, payment requests and payment reporting with transparency that enhances customer satisfaction and improves loyalty
- Daily online coordination and review of trading regulatory activity to ensure firms are meeting growing requirements, as well as ability to track and manage trades to create an audit trail to reduce firm risk



IgniteTech's Firm58 platform automates middle and back-office processes across asset classes to provide insight into daily profitability, increase operational efficiency and protect revenue. Unlike point solutions that solve narrow business challenges or expensive legacy systems, Firm58's automated solutions address post-trade complexity yet are cost-efficient and easy to deploy.

- **Get Insights & Improve Profitability** — Firm58 includes powerful reporting and analytics which provide value insight across the business to help firms become as profitable as possible.
- **Stay Compliant & Secure** — In order to ensure the integrity of our systems and procedures, Firm58 is compliance audited with more than 14 market-access compliance tests (15C-3 requirements) run daily and more than 1.1 billion transactions contracted.
- **Access from Anywhere** — Firm58 offers convenient access on standard web browsers (Firefox, Google Chrome, Microsoft Internet Explorer, Safari) and delivers regular feature enhancements through Firm58's SaaS platform.

## FEATURES AND BENEFITS

- **Make Better Decisions** — In-depth analytics drive better decision making, leading to increased profitability and the ability to verify monthly execution invoices.
- **More Granular Profit/Expense Analysis** — Measure the effectiveness of specific regions, desks, traders and the profitability of each client.
- **Better Compliance & Surveillance** — Daily online coordination and review of trading regulatory activity to ensure firms are meeting growing requirements while tracking and managing trades and creating an audit trail to reduce firm risk.
- **Transparent Billing & Payments** — Daily visibility into revenue streams and shortening of the billing cycle, resulting in improved transparency, more satisfied customers and faster payments.
- **Simplify CSA/Soft Dollar Programs** — Automate accounting processes for soft dollar programs, payment requests and payment reporting with transparency that enhances customer satisfaction and improves loyalty.

## FOR MORE INFORMATION

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