

# OTHER SOLUTIONS ARE CRAP DISGUISED AS A CLOUD COST-CUTTING TOOL.

**DON'T SETTLE FOR NUMBER 2.**

WE USE OUR OWN SOLUTION TO MANAGE OUR 45,000 PUBLIC CLOUD ACCOUNTS. THIS IS WHY:



| Category  | This Stinks   | This Doesn't   |
|---|---|--|
| <br><b>Simplicity</b>          | An interface that's even more complicated than the built-in AWS billing console.          | Our tool is designed to be as simple as possible. Our average customer saves 10% on their AWS bill in just 5 clicks.                   |
| <br><b>Automation</b>          | Having to go back and forth between the AWS billing console and the tool to make changes. | Our tool includes automation to select and execute fixes.  |
| <br><b>Tool or Consulting?</b> | The value proposition of "just write us a check; we promise we'll help."                  | We don't want to replace your cloud expert. We want to give them an additional tool in their toolbox to succeed and be more efficient. |



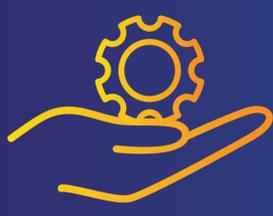
## How You Use It

| Category   | This Stinks  | This Doesn't  |
|--|--|---|
| <br><b>Control</b>      | Tools (or consulting services masquerading as tools) that want unfettered access to your cloud accounts. | Since our tool is run by your cloud experts, you don't have to worry about outsiders having access to privileged information. |
| <br><b>Transparency</b> | Unclear scope of how they intend to save costs.  | Our tool is completely transparent about the levels of access it requires and the scripts it uses.                            |

## Risk



| Category  | This Stinks  | This Doesn't  |
|---|--|---|
| <br><b>Risk of Downtime</b>        | The risk of taking down needed services by accident.                           | You're in complete control of what fixes are made, so you never have to worry about an outside cloud consultant causing a vital service to go down. |
| <br><b>Risk of Over-Committing</b> | Inability to distinguish between short-term instances and long-term instances. | Our tool helps you manage your instances to fit your needs, with no attempts to cut costs by taking down needed services.                           |
| <br><b>Understanding Nuance</b>    | Inability to distinguish between idle instances and disaster instances.        | You're in control, and your cloud expert wouldn't make that mistake.  |
| <br><b>Migrating Services</b>      | Tools that suggest that you migrate from one cloud provider to another.        | Our tool will never suggest migrating between cloud providers. Its goal is to optimize your services with your preferred provider.                  |



## Why Trust Our Tool?

| Category  | This Stinks                           | This Doesn't   |
|---|---------------------------------------|--|
| <br><b>Power User</b>  | Tools not built for power users.      | We use our tool ourselves to reduce spend on our own 45,000 AWS accounts. It works because we need it to work.         |
| <br><b>Real Impact</b> | Tools that don't scale to your needs. | At the scale that we have tested our tools, you can be sure that it will make a consequential impact on your AWS bill. |

# Ready to Get Started?

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[Book a Meeting](#)